

# **CLOUDBOLT RESELLER AGREEMENT**

This Reseller Agreement, including the Order Form which by this reference is incorporated herein (this "**Agreement**"), is a binding agreement between CloudBolt Software, Inc., a Delaware corporation ("**Company**") and the entity identified on the Order Form as the partner who is reselling the licenses to the Licensed Products ("**Reseller**" or "You"). This Agreement is effective as the date of the applicable Order Form ("**Effective Date**").

SELLER GRANTS RESELLER THE RIGHT TO RESELL THE LICENSED PRODUCTS TO A SPECIFIC CUSTOMER DESCRIBED ON THE ORDER FORM, SOLELY IN ACCORDANCE WITH THE TERMS AND CONDITIONS SET FORTH IN THIS AGREEMENT AND ON THE CONDITION THAT RESELLER ACCEPTS AND COMPLIES WITH THEM. BY (i) SIGNING THE ORDER FORM, OR (ii) SUBMITTING A PURCHASE ORDER OR OTHER ORDING DOCUMENT TO SELLER WHICH REFERENCES THE ORDER FORM, YOU (A) ACCEPT THIS AGREEMENT AND AGREE THAT RESELLER IS LEGALLY BOUND BY ITS TERMS; AND (B) REPRESENTS AND WARRANTS THAT YOU HAVE THE RIGHT, POWER, AND AUTHORITY TO ENTER INTO THIS AGREEMENT ON BEHALF OF RESELLER AND BIND RESELLER TO ITS TERMS. IF RESELLER DOES NOT AGREE TO THE TERMS OF THIS AGREEMENT, RESELLER WILL NOT AND DOES NOT HAVE THE RIGHT TO RESELL THE LICENSED PRODUCTS.

NOTWITHSTANDING ANYTHING TO THE CONTRARY IN THIS AGREEMENT OR RESELLER'S ACCEPTANCE OF THE TERMS AND CONDITIONS OF THIS AGREEMENT, NO LICENSE IS GRANTED (WHETHER EXPRESSLY, BY IMPLICATION, OR OTHERWISE) UNDER THIS AGREEMENT, AND THIS AGREEMENT EXPRESSLY EXCLUDES ANY RIGHT, CONCERNING ANY LICENSED PRODUCTS THAT RESELLER DID NOT ACQUIRE LAWFULLY OR THAT IS NOT A LEGITIMATE, AUTHORIZED COPY OF LICENSOR'S LICENSED PRODUCTS.

# 1. DEFINITIONS

Affiliate means any entity that directly or indirectly controls, is controlled by, or is under common control with the subject entity. "Control," for purposes of this definition, means direct or indirect ownership or control of more than 50% of the voting interests of the subject entity.

**Documentation** means Company or its licensors' user manuals and other published protocols, standards and technical specifications for use with the Products as updated from time to time.

**End User** means a person or entity that has purchased or acquired the right to use an Products (that was licensed pursuant to this Agreement) for its internal business purposes and who has accepted or signed, as required, an applicable and Company-approved End User Agreement for the Products.

End User Agreement means Company's applicable end user agreement which is executed by the End User and the Company, and which governs an End User's use and access to the Products.

**Intellectual Property Rights** means current and future worldwide rights under patent, copyright, trade secret, trademark, tradename, moral rights, mask works and other similar rights, whether specifically recognized or perfected under the laws of the jurisdiction in which the Products are used or offered.

**Order Form** means Company's quote/ordering document which identifies the specific Products ordered by Reseller from Company including, as applicable, the term of the license, specific licensing rights and restrictions, pricing and payment terms and other applicable terms and conditions.

**Maintenance and Support Services (Support Services)** means any applicable maintenance and/or support services that the Company provides directly to End Users per the terms of the applicable End User Agreement.

**Partner Portal** means a website (portions of which may require a password) established by the Company for partners and resellers. The Partner Portal includes policies applicable to marketing materials, brand guidelines, sales resources, partner communications, and other information related to the Company's reseller and partner programs.

**Products** mean the Software, Subscription Service, Support Services and Professional Services listed in **Exhibit A**, for which Reseller may be granted certain resale rights under this Agreement. Products may include: (a) Company and Company Affiliate proprietary software applications, embedded third-party products, and any copies (all in object code), translations, derivations, adaptations or modifications thereof, and includes any portion of the foregoing; (b) application or other functionality, if any, made available as a SaaS, cloud or hosted



service by subscription; and (c) Documentation.

Professional Services means means those engineering, consulting, training, implementation or other services provided by Company.

**Software** means means the object or interpreted code of the computer software listed in Exhibit A, together with any fixes, updates or other software code relating to the foregoing that is provided to an End User pursuant to any applicable Support Services and that is not subject to a separate license agreement.

Subscription Service means Company's proprietary subscription-based software-as-a-service offering.

Territory means worldwide unless stated otherwise in the Order Form.

Trademark(s) means the Company's trademarks, logos, service marks and trade names, whether registered or not.

# 2. COMMENCEMENT AND TERM

This Agreement is in effect from the Effective Date and shall continue for one (1) year (**Initial Term**), unless earlier terminated in accordance with this Agreement. Upon expiration of the Initial Term, this Agreement will automatically renew for successive one-year terms (each a **Renewal Term**) unless either party gives written notice of termination to the other at least thirty (30) days in advance of the desired termination date. The "**Term**" means the Initial Term together with any Renewal Terms.

## 4. APPOINTMENT OF RESELLER

## 4.1 Appointment.

a. Subject to the terms and conditions in this Agreement, the Company appoints Reseller as a non-exclusive reseller of the Company's Products described in **Exhibit A** in the Territory. Reseller may purchase Products directly from the Company for resale to End Users located within the Territory.

b. The Company reserves the right to market and sell its Products in the Territory and also reserves the right to appoint additional distributors and resellers in the Territory at any time, and to sell directly to any distributor, reseller, dealer or customer in the Territory at any time.

c. Nothing contained in this Agreement prohibits Reseller from maintaining contractual relationships with other vendors or third parties related to the right to market, sell, distribute, or support third-party software or products.

**4.2** Relationship of the Parties. The relationship between the Company and Reseller established by this Agreement is that of vendor and purchaser, and it is not that of principal and agent, joint venture, association or partnership. The parties are independent contractors and neither party is authorized by anything contained in the Agreement to enter into any contract or to make any agreement or commitment, expressed or implied, with third parties binding on or obligating the other party. Nothing in this Agreement will be construed to constitute either party as the agent of the other for any purposes whatsoever. Under no circumstances will Reseller commit the Company to the delivery of any Products or Services, legally bind the Company in any manner, or hold itself out as an employee or agent of the Company with legal authority to bind the Company. Reseller is solely responsible for any financial obligations, expenses, and any acts of its employees or agents arising out of, or in connection with, Reseller's business and the performance of its obligations under this Agreement.

## 5. MARKETING

**5.1 Marketing Material**. Through the Partner Portal, Company will provide Product specification sheets, price lists, non-proprietary information on the Products, and other promotional materials, all in English. Reseller will have access to the Partner Portal during the Term. All Company marketing materials remain the sole exclusive property and license of the Company.

## 6. RESELLER OBLIGATIONS

**6.1 Reseller shall, at its own expense**: (i) market and distribute the Products in accordance with this Agreement to End Users; (ii) obtain any necessary licenses, registrations and permits for the marketing and sale of the Products in the Territory; (iii) notify the Company promptly of any requests received by Reseller from an End User or potential end user customer outside the Territory; (iv) abide by the Company's branding guide; (v) conduct business in a manner that reflects favorably on the good name, goodwill and reputation of the Company; (vi) avoid deception, misleading or unethical practices that are or may be detrimental to the Company, including, but not limited to, the disparagement of the Company, its Products; and (vii) assist and cooperate with the Company, as reasonably requested by the Company, if the Company seeks to enforce its rights under the End User Agreement against any End User in the Territory. If Reseller learns of a breach any terms of the End User Agreement, Reseller will immediately notify Company.



**6.2. Reseller shall not:** (i) directly or indirectly, without the Company's written consent, engage in any sales and marketing activities involving the Products outside the Territory; (ii) appoint any independent contractor, agent, representative, commissionaire, distributor or reseller, or any other third person or entity to promote or market the Products (any form of sub-licensing agreement with another reseller, distributor or trading partner is expressly prohibited); (iii) make representations, warranties or guarantees, with respect to the specifications, features or capabilities of the Products that are inconsistent with the Documentation or End User Agreement; (iv) make any representations, agreements or promises concerning Product warranty; (v) obtain any Product for distribution or resale from any person or entity other than Company or a Company Affiliate; (vi) publish, employ or cooperate in the publication of misleading or deceptive advertising or marketing material; or (vii) alter any registration file or use a registration file intended for a certain End User with another End User.

**6.3** End User License Agreements. Upon Company's request, Reseller shall assist Company obtaining the End User's acceptance of the End User Agreement.

**6.4 Evaluation Products**. The Company may provide to Reseller demonstration (demo), proof of concept (POC) or evaluation copies of the Products (collectively **Evaluation Products**) for a prospective End User's evaluation and use in a non-production environment. When provided, the Evaluation Products are subject to the Company's policies for Product evaluation, as well as, terms and conditions of the Company's standard Software Evaluation End User License Agreement located at <a href="https://www.cloudbolt.io/legal/">https://www.cloudbolt.io/legal/</a>. In the event Reseller wants to use any Product for its own internal commercial use, Reseller must sign a separate End User Agreement with Company.

**6.5 Compliance with Laws**. Each party shall comply with all applicable federal, state, and local laws and regulations and legal obligations that apply to its obligations and performance pursuant to this Agreement, including for the sale, delivery and marketing of the Products in the Territory. Each Party shall comply with all applicable laws and regulations pertaining to the protection and disclosure of any Company, Reseller, End User, or other third party data.

# 7. PRICE, PAYMENT TERMS and TAXES

**7.1 Price**. Prices for the Products are as set forth on an Order Form provided by the Company. The price is exclusive of all freight, excise, sales, use or any other tax, fee, duty, transport, insurance, installation, assembly, and other services. Reseller will establish the prices that it charges to the End Users. Reseller is solely responsible for obtaining payment from its End Users. Delays or failures in obtaining these payments will not affect Reseller's obligation to make payment to the Company under this Agreement.

**7.2** Payment Terms. All payments must be made in United States Dollars and are non-cancelable and nonrefundable. Payment is due net thirty (30) days from the invoice date. Upon notice to Reseller, and without prejudice to its other rights under this Agreement, the Company may change payment terms, or require Reseller to prepay if, at any time during the Term Reseller has an unpaid balance owed in excess of forty-five (45) days past due, or otherwise does not comply with its payment obligations under this Agreement. There will be no deduction or set off by Reseller for shipping charges, insurance charges, customs duties, import duties, customs clearance charges, taxes or withholding taxes. Any invoice errors must be disputed within fifteen (15) days of invoice date and are subject to correction by the Company. Overdue payments may be charged interest at the rate of 1.5% per month or the maximum rate permitted by applicable law, whichever is less and will accrue from the payment due date until the date the payment is made in full.

**7.3 Taxes**. The prices do not include any taxes, levies, duties or similar governmental assessments of any nature, including, for example, value-added, sales, use or withholding taxes, assessable by any jurisdiction whatsoever (**Taxes**). Reseller is responsible for paying all Taxes associated with its purchases. If the Company has a legal obligation to pay or collect Taxes for which Reseller is responsible, Company will invoice Reseller and Reseller will pay that amount unless Reseller provides the Company with a valid tax exemption certificate authorized by the appropriate taxing authority. The Company is solely responsible for taxes assessable against the Company based on its income, property and employees.

# 8. ORDERING

**8.1** Orders. Company shall provide Reseller with an Order Form and Reseller shall provide Company with a signed copy of the Order Form or purchase order document. Purchase order documents must include reference to the applicable Order Form and the End User customer company contact information. Purchase orders from Reseller to the Company are binding commitments of Reseller. Reseller shall present the End User with all applicable licensing terms, rights and restrictions as set forth on the Order Form in its invoicing/purchasing document with the End User. All purchase orders must be transmitted via the email established purchase order email alias: <a href="mailto:accounting@cloudbolt.io">accounting@cloudbolt.io</a> (or other email as identified from time-to-time by the Company). Reseller agrees to observe the Company's lead-time for installation of Products.



**8.2.** Acceptance of Orders. Acceptance of any purchase order from Reseller is expressly limited to the terms and conditions in this Agreement and the Order Form and any different or additional terms set forth by Reseller, whether in Reseller's purchase order or other communication, are expressly objected to and are not binding on the Company and have no legal force or effect. In the event of a conflict between the prices, terms and conditions of a purchase order or an Order Form, the Order Form, shall control. The Company may accept or reject any order from Reseller, in whole or in part, in its sole discretion. The Company will inform Reseller of any rejection of an order within a reasonable time after the rejection. End User's right to use and/or access Company Products shall be contingent on the End User's acceptance of Company's End User Agreement.

# 9. WARRANTY

**9.1 General.** Each party warrants that it is, and during the Term will remain, a legal entity in good standing; that it has full power and authority to enter into this Agreement; and that it has not entered into any contract or commitment that will interfere with the performance of its obligations under this Agreement.

**9.2** Product Warranty Disclaimer. The Company makes no warranty to Reseller concerning the Products. Any Company warranties for the Products and Services are made directly to the End User and are limited to the warranty provisions described in each End User's applicable End User Agreement.

# **10. INDEMNIFICATION**

**10.1 Indemnification by the Company**. The Company will indemnify and defend Reseller, its employees, officers, directors, shareholders, parents, subsidiaries and Affiliates against an unaffiliated third-party claim or legal action alleging or arising out of: (a) any negligent act or omission by, or willful misconduct of, Company's employees or agents; and (b) Company's failure to comply with any applicable laws or regulations.

**10.2 Indemnification by Reseller**. Reseller will indemnify and defend the Company, its employees, officers, directors, shareholders, parents, subsidiaries, Affiliates and licensors against an unaffiliated third party claim or legal action alleging or arising out of: (a) any omission or inaccuracy in the marketing, promotion or materials of Reseller; (b) any negligent act or omission by, or willful misconduct of, Reseller's employees or agents; and (c) Reseller's failure to comply with any applicable laws or regulations. Further, Reseller will indemnify, hold harmless and defend the Company, its employees, officers, directors, shareholders, parents, subsidiaries, Affiliates and licensors against a claim or legal action alleging or arising out of any Reseller employee, agent or representative under any termination, employment, labor, social security or other similar laws or regulations.

**10.3. Process.** The party seeking indemnification will promptly notify the other party of the claim and cooperate in defending the claim. Failure to provide timely notice or reasonable assistance will relieve the indemnifying party of its obligations under this Section 10 only to the extent the indemnifying party has been materially prejudiced. The indemnifying party will have full control and authority over the defense, including appeals, negotiations, and any settlement, except that: (a) it may not make an admission of fault on behalf of the other party without written consent; (b) any settlement requiring the party seeking indemnification to admit liability requires prior written consent, not to be unreasonably withheld or delayed; and (c) the other party may join in the defense obligation; (ii) reimburse the other Party for reasonable out-of-pocket expenses that it incurs in providing assistance; and (iii) pay the amount of any resulting adverse final judgment (including any award of attorneys' fees, costs and punitive damages), penalties, sanctions or settlement. SECTION 10 STATES THE SOLE LIABILITIES AND EXCLUSIVE REMEDIES FOR CLAIMS DESCRIBED IN SECTION 10.

# **11. LIMITATION OF LIABILITY**

IN NO EVENT WILL EITHER PARTY, ITS AFFILIATES OR LICENSORS BE LIABLE UNDER THIS AGREEMENT OR OTHERWISE FOR (A) INDIRECT, SPECIAL, INCIDENTAL, CONSEQUENTIAL, PUNITIVE OR EXEMPLARY DAMAGES, (B) LOSS OF USE, DATA, BUSINESS, GOODWILL, REVENUES, BOOKINGS, OR PROFITS (IN EACH CASE WHETHER DIRECT OR INDIRECT), OR (C) BUSINESS INTERRUPTION, WHETHER AN ACTION IS IN CONTRACT, TORT OR NEGLIGENCE, AND REGARDLESS OF THE THEORY OF LIABILITY, EVEN IF THE PARTY KNEW OR SHOULD HAVE KNOWN THAT SUCH DAMAGES WERE POSSIBLE OR REASONABLY FORESEEABLE AND EVEN IF A REMEDY FAILS OF ITS ESSENTIAL PURPOSE.

WITH THE EXCEPTION OF A CLAIM FOR INFRINGEMENT, A CLAIM FOR DEATH OR BODILY INJURY OR TANGIBLE PROPERTY DAMAGE, WILLFUL MISCONDUCT, FRAUD, MISAPPROPRIATION OF INTELLECTUAL PROPERTY RIGHTS OR RESELLER'S FAILURE TO COMPLY WITH THE LICENSE OR PAYMENT TERMS, IN NO EVENT WILL EITHER PARTY'S CUMULATIVE LIABILITY TO THE OTHER PARTY FOR DIRECT DAMAGES, FOR ALL CAUSES OF ACTION, EXCEED THE TOTAL OF ALL PAYMENTS ACTUALLY MADE TO THE COMPANY BY RESELLER UNDER THIS AGREEMENT DURING THE TWELVE (12) MONTH PERIOD IMMEDIATELY PRIOR TO THE EVENT GIVING RISE TO THE LIABILITY. THE LIMITATIONS REFERRED TO IN THIS SECTION 11 APPLY TO ALL ACTS OR OMISSIONS AND REGARDLESS OF THE FORM OF ANY ACTION,



WHETHER PURSUANT TO STATUTE, CONTRACT, TORT, NEGLIGENCE, EQUITY OR ANY OTHER FORM OF ACTION, AND REGARDLESS OF WHETHER THE DAMAGES WERE FORESEEABLE OR NOT.

In no event will either Party be liable for any claim brought by the other party more than twenty-four (24) months after the other party became aware of the issue giving rise to the claim. Both parties acknowledge that the limitations on liabilities set forth in this Section 11 and the disclaimer of warranties set forth in Section 9 (Warranty) represent a mutually agreed upon allocation of risk, and the consideration provided under this Agreement has been calculated to reflect that allocation of risk.

# **12. CONFIDENTIALITY**

**12.1 Confidential Information**. Confidential Information means any intellectual property, material, data, or information, in any form or media, that is proprietary or confidential to a disclosing party and is marked as confidential, or by its nature or treatment by its owner should reasonably be considered confidential. Confidential Information does not include information that: (i) is or becomes publicly available without breach of the Agreement; (ii) was known to the receiving party prior to its disclosure by the disclosing party without breach of any obligation owed to the disclosing party; (iii) is independently developed by receiving party after disclosure without breach of the Agreement; or (iv) is obtained by the receiving party from a third party without any confidentiality obligation. Software and application programs contained in the Products are not deemed to be placed in the public domain by the Company.

**12.2** Use. Receiving party will use disclosing party's Confidential Information solely to perform its obligations under this Agreement and will take all reasonable steps to safeguard the disclosing party's Confidential Information, including no less than the steps taken to protect its own Confidential Information. Receiving party must not disclose disclosing party's Confidential Information except to its employees, Affiliates and contractors who: (a) have a need-to-know Confidential Information in connection with this Agreement; and (b) are bound by written confidentiality obligations no less restrictive than these terms. Receiving party must promptly notify disclosing party in writing of unauthorized use or disclosure of the disclosing party's Confidential Information and take all reasonable action to recover that Confidential Information and prevent further unauthorized use or disclosure, including action for seizure and injunctive relief. If receiving party fails to do so in a timely manner, disclosing party may take any reasonable steps at receiving party's expense, and receiving party must reasonably cooperate.

**12.3 Disclosure**. Upon the execution of this Agreement, each party may disclose the existence of a business relationship between them. Receiving party may also disclose the disclosing party's Confidential Information as required to comply with binding orders of governmental entities that have jurisdiction over it or as otherwise required by law, provided that the receiving party: (a) to the extent legally permissible, gives the disclosing party reasonable written notice to allow the disclosing party to seek a protective order or other appropriate remedy; (b) discloses only the information required by the governmental entity or otherwise required by law; and (c) uses commercially reasonable efforts to obtain confidential treatment for any Confidential Information disclosed.

**12.4 Injunctive Relief**. Each party acknowledges that money damages may not be sufficient compensation for a breach of this Section 12. Each party agrees that the other will have the right, in addition to its other rights and remedies, to seek injunctive relief for any violation or threatened violation of Section 12 and waives any requirement that the party seeking injunctive relief post a bond or any other security.

## **13. TRADEMARKS AND PROPRIETARY RIGHTS**

13.1. Company Trademarks. The Company grants Reseller the right to use the Company's Trademarks on marketing materials, advertising and other promotional materials that have been approved by Company for the promotion and resale of the Products. Reseller will state in all advertising, promotional and marketing literature and other materials that its use of the Trademarks and all other Company proprietary rights is pursuant to a license from the Company and will identify the Company as the owner of the Trademarks and proprietary rights. Reseller expressly agrees that ownership and all rights, title and interest in the Trademarks, including any goodwill, is and will remain vested solely in the Company or its licensors. All use of the Trademarks will inure to the sole benefit of the Company and its licensors. Reseller will not (a) alter or remove any Trademark, copyright or proprietary notice applied to the Products, Product labels, Documentation, marketing materials or literature by the Company; (b) adopt or use any trademark, logo, service mark or trade name that is confusingly similar to the Company name or Trademarks; (c) use any mark, trademark or trade name that is similar in identity to the Company name or a Trademark in Reseller's URL(s) or website domain name(s); (d) register any domain name which incorporates the Company name or any Trademark (and Reseller agrees to transfer such domain name to the Company, without cost to the Company, if it breaches this provision); (e) use the Company name or any Trademark in connection with any business activity or product unrelated to a Product without prior written permission from the Company; (f) purchase the Company name, any Trademark or any variation or part thereof as a search term from any Internet search engine, or engage in any other practice designed to direct web browsers using search engines to different web pages or versions of web pages than the pages corresponding to search terms entered by the user; or (g) at any time, directly or indirectly, oppose the grant of, dispute the validity of, or cooperate in any lawsuit or proceeding that challenges or disputes any rights of the Company in the Trademarks or other Company Intellectual Property Rights.



**13.2. Reseller Marks.** Reseller grants the Company the rights to use Reseller's trademarks, logos and trade names in referring to Reseller as a reseller of the Products and in corporate image advertising pieces, corporate background pieces, and press releases. The Company agrees not to challenge the validity or registration of any service marks, copyrights or trademarks of the Reseller.

**13.3. Intellectual Property**. The Company, its Affiliates or licensors own and retain all right, title and interest to and in all copyright, trademarks, trade names and all other Intellectual Property Rights in the Products, Services, Documentation, Training Materials, database rights, know-how, developments, research data, designs, layout, processes, formulae, mask works, documents, drawings, specifications and other Company information, proprietary materials and all derivative works. Reseller does not acquire any rights, express or implied, in the Products other than those expressly set forth in this Agreement. All other rights, without limitation, are reserved to the Company.

**13.4. Training Materials**. The Company Product and Product-related education and training materials (**Training Materials**) are located online and made accessible to Reseller's authorized employees at the Company's discretion through a password protected account. The Training Materials are exclusively owned by the Company or its Affiliates. Use of the Training Materials is limited to Reseller's internal use during the Term of the Agreement and, other than pursuant to such use, Reseller may not copy or distribute the Training Materials.

# 14. TERMINATION

**14.1. Termination for Convenience**. This Agreement may be terminated by either party, for any reason, upon ninety (90) days' prior written notice.

## 14.2. Termination for Cause.

a. Either party, at its option and without prejudicing any other rights it may have under this Agreement, may terminate this Agreement in the event that the other party is in breach of any material term of this Agreement and the breach is not cured within thirty (30) days of written notice of the breach.

b. The Company may terminate this Agreement immediately upon written notice by the Company in the event that Reseller develops modules or add-ons that are deemed to be in direct or indirect competition with the functionality included in the Products.

c. Either party, at its option and without prejudicing any other rights it may have under this Agreement, may terminate this Agreement immediately in the event that the other party is in breach its confidentiality obligations under Section 12 (Confidentiality).

d. The Agreement may be terminated for cause, immediately upon issuance of written notice by the Company, upon the occurrence of any of the following:

i. Reseller has an outstanding balance for amounts owed to the Company that are more than ninety (90) days past due;

ii. If the Company determines, in its sole discretion, that Reseller has breached, intends to breach or insists upon breaching any of the provisions in Section 6.5 (Compliance with Laws) or 16.9 (Unlawful Payments);

iii. Reseller ceases to exist as a business entity, or otherwise terminates its business operations;

iv. Reseller becomes insolvent or unable to pay its debts as they mature in the ordinary course of business or makes an assignment for the benefit of its creditors;

v. upon liquidation, dissolution, reorganization, merger, sale of substantially all the assets, or change in management, voting control or corporate form of Reseller; or

vi. Reseller fails to secure or renew any license or permit necessary for the conduct of its business or if any license or permit is revoked or suspended.

## 14.3. Effects of Termination. Upon termination, expiration or non-renewal of this Agreement,

(A) Reseller will (a) terminate all resale of the Products and Services; (b) stop holding itself out as a reseller of the Company or the Products; (c) cease using the Company's Trademarks, intellectual property and Training Materials; (d) terminate all marketing and promotional activities with regards to the Products and return all advertising, informational and technical material provided by the Company within thirty (30) days from the date of termination or expiration; (e) Reseller will stop using and uninstall any Evaluation Products that the Company provided to Reseller under this Agreement; (f) within ten (10) calendar days of the termination or expiration, return to the Company the original and all copies of the Products, Documentation and other materials relating thereto in its possession or control, including any portions which have been modified, merged or included with other software or materials; (g) inform the Company, in writing, of all of Reseller's unfulfilled contractual obligations related to the Products existing at the time of termination or expiration; and (h) deliver a prospect list for potential sales to End Users (Prospect List) to the Company within thirty (30) days from the date of notice of termination, expiration or non-renewal of this Agreement. The Prospect List may only contain End User and potential end user opportunities that Reseller registered with the Company prior to termination and actively pursued. The Prospect List must contain specific sale details, including but not limited to the type and quantity of Product for each prospective sale. So long as the Agreement was not terminated by Company for cause, Reseller will have sixty (60) days after the termination or expiration of this Agreement to complete the sales, in accordance with the terms of this Agreement, to those identified on the Prospect List. The Company may: (i) re-register any End Users then registered to Reseller as a Company direct customer or, as a registered user of another authorized Company reseller; and (ii) communicate directly with Reseller's registered End Users and introduce them to other Company authorized resellers or referral partners.



(B) Each party will (a) refrain from further use of the other party's Confidential Information, and the receiving party will, upon the disclosing party's request and in accordance with disclosing party's directions, return or destroy any of the disclosing party's Confidential Information and provide written certification of destruction; and (b) pay all sums owing to the other party or subsequently becoming due under the Agreement.

(C) Company will have the right to cancel any or all unshipped orders and refuse to accept any additional orders, except as otherwise provided in this Section 14.3.; and

(D) The termination or expiration of this Agreement will not in itself terminate any End User Agreements with End Users and the End User Agreements will be governed in accordance with their respective terms. In addition, any provisions of this Agreement necessary for either party to fulfill its obligations under the End User Agreements will survive any termination of this Agreement.

# 15. AUDIT

Reseller will maintain accurate records of its business activities under this Agreement, including records regarding the Products, Services, sales activities and marketing activities. Those records must include but are not limited to current list of End Users of the Products and Services, including the location, type and number of Products for each End User. During the Term of this Agreement and for one (1) year after termination, the Company, by itself or through its agent, may, upon ten (10) days' prior written notice to Reseller, inspect the agreements, business/financial records, computer processors, equipment and facilities of Reseller during normal working hours to verify Reseller's compliance with this Agreement. If the Company discovers through the results of an audit performed under this Agreement or through any other means that Reseller has underpaid the Company, then Reseller will immediately pay the Company the then-current fees applicable to those Products and usage, including reasonably estimated arrears, for any unlicensed copies or use. For any underpayment Reseller will also immediately pay to the Company the amount due, plus interest from the date of underpayment. In the event an audit results in the determination that the Reseller has underpaid the Company by five percent (5%) or more, then Reseller will reimburse the Company for the reasonable fees associated with the performance of the audit. Any audit, and the results and findings of the audit, will be deemed to be the Company's Confidential Information subject to the confidentiality provisions in this Agreement.

## 16. GENERAL

**16.1. Entire Agreement**. The parties acknowledge that this Agreement, including any attached Exhibits, expresses their entire understanding and agreement, and that there have been no warranties, representations, covenants or understandings made by either party to the other except as are expressly set forth in this Agreement. The parties further acknowledge that this Agreement supersedes any and all prior agreements, written or oral, between the parties with respect to the matters set forth in this Agreement, including any prior distribution or reseller agreements between Reseller and the Company or a Company Affiliate. All Exhibits are fully incorporated into this Agreement. This Agreement was negotiated and executed voluntarily and is not the result of duress, fraud, undue influence or any threat of any kind. All parties had the opportunity to read and consider this Agreement, to consult with counsel, and fully understand the Agreement.

**16.2.** Assignment. Reseller must not, by operation of law or otherwise, assign any of its rights or delegate any of its obligations under this Agreement, including but not limited to assignment or transfer to an Affiliate, parent, subsidiary, or any successor in interest, without the prior express written consent of the Company. In no event will Reseller's rights or obligations under this Agreement be assigned or assignable by operation of law or by bankruptcy proceedings; and in no event will this Agreement or any rights or privileges under this Agreement be an asset of Reseller under bankruptcy, insolvency, or reorganization proceedings. The Company may, without Reseller's consent: (a) assign this Agreement; and (b) assign a purchase order submitted by Reseller under this Agreement to a Company Affiliate.

**16.3. Waiver, Amendment and Modification**. No waiver, amendment or modification, including by custom, usage of trade, or course of dealing, of any provision of this Agreement will be effective unless it is in writing and signed by the party against whom the waiver, amendment or modification is sought to be enforced (except that the End User Agreement may be amended from time to time by the Company in its sole discretion). No waiver by any party of any default in performance on the part of the other party under this Agreement or of any breach or series of breaches by the other party of any of the terms or conditions of this Agreement will constitute a waiver of any subsequent default in performance under this Agreement or any subsequent breach of any terms or conditions within the Agreement. Performance of any obligation required of a party under this Agreement may be waived only by a written waiver signed by a duly authorized officer of the other party; a waiver will be effective only with respect to the specific obligation described in the waiver.

**16.4. Force Majeure**. Neither party will be deemed in default of this Agreement to the extent that performance of its obligations, or attempts to cure any breach, are delayed or prevented by reason of circumstance beyond its reasonable control, including without limitation acts of government, riot, war, fire, natural disaster, earthquake, pandemics, endemics, accidents or other acts of God and which renders the party's performance impossible (**Force Majeure Event**). A party seeking to delay its performance because of a Force Majeure Event must give the other party written notice of the Force Majeure Event within fifteen (15) days after the discovery and use good faith efforts to cure the non-performance or breach caused by the Force Majeure Event. The parties agree that the Force Majeure provisions of this paragraph are not applicable to the payment of any amounts owed when due.



**16.6. Cumulative Rights**. Any specific right or remedy provided in this Agreement will not be exclusive but will be cumulative upon all other rights and remedies set forth in this Agreement and allowed under applicable law.

**16.7. Governing Law**. This Agreement will be governed by the laws of the State of Delaware, U.S.A., without regard to its conflicts of law principles. Both parties consent to the exclusive jurisdiction and venue of the state and federal courts for the State of Delaware, U.S.A., and expressly waive any objections or defense based upon lack of personal jurisdiction or venue. Each party waives the right to jury trial for any legal action, in law or equity. The United Nations Convention on Contracts for the International Sale of Goods and Uniform Computer Information Transaction Act, as adopted by any state or governing body, does not apply.

**16.8. Export.** The Products and any technical information related to the Products may be subject to import or export controls under the laws of the United States and other countries, including without limitation U.S. Export Administration and U.S. Treasury Department's office of Foreign Assets Control regulations. Reseller will not export or knowingly permit trans-shipment, of the Products, Documentation or any portions thereof unless Reseller has obtained all required authorization from the appropriate governmental authorities of the United States and other countries with jurisdiction over the transaction. Reseller will comply with all applicable import and export controls and regulations. Reseller will cooperate with the Company in any official or unofficial inquiry, audit or inspection that relates to export controls, including, but not limited to, making available Reseller's records. Further, Reseller agrees not to sell to any End Users located in China, Russia, Taiwan or any embargoed country nor export or knowingly permit trans-shipment, of the Products, Documentation or any portions thereof to China, Russia, Taiwan or any embargoed country.

**16.9. Unlawful Payments.** Reseller represents and warrants that it is not in violation of, has not violated, and agrees that it and its officers, directors, employees, Affiliates, and agents (together, **Reseller's Representatives**) will comply with the U.S. Foreign Corrupt Practices Act (FCPA), the U.K. Bribery Act and any other anti-corruption or anti-boycott laws and regulations applicable to Reseller. Reseller and Reseller's Representatives will not use any payment or other benefit derived from the Company to influence official actions or decisions affecting this Agreement, while knowing or having reason to know that any portion of this money, gift or thing will, directly or indirectly, be given, offered or promised to: (i) an employee, officer or other person acting in an official capacity for any government or its instrumentalities; or (ii) any political party, party official or candidate for political office. Upon the Company's request, Reseller will annually certify its compliance with this Section. Reseller will immediately notify the Company in writing of any attempt by any thiry party, including existing and prospective customers and End Users, to induce Reseller or Reseller's Representatives to participate in any activity that would violate any anti-corruption or anti-boycott laws.

**16.10.** Severability and Survival. In the event that any provision of this Agreement is determined to be illegal or unenforceable, that provision will be limited or eliminated to the minimum extent necessary so that this Agreement will otherwise remain in full force and effect and enforceable. Sections 4.2 (Relationship of the Parties), 7.2 (Payment Terms), 9 (Warranty), 10 (Indemnification), 11 (Limitation of Liability), 12 (Confidentiality), 13.3 (Intellectual Property), 14.3 (Effects of Termination), 15 (Audit) and 16 (General Provisions) will continue in force and effect after termination of this Agreement. It is expressly understood and agreed that in the event any remedy in this Agreement is determined to have failed of its essential purpose, all other limitations of liability and exclusion of damages set forth in the Agreement will remain in full force and effect.

**16.11.** Non-Solicitation. The parties agree that, during the Term of this Agreement and for twelve (12) months thereafter, neither party will directly solicit for employment any employee of the other party if that employee has been directly involved in performance of obligations under this Agreement. The foregoing prohibition will not be deemed to restrict general advertisements of employment or the rights of any employee of one party, on that employee's own initiative or in response to any general advertisement(s), to seek employment from the other party nor, under those circumstances, for the advertising party to hire that employee.

**16.12.** Notices. Any notices or other communications required or permitted hereunder or required by law will be in writing and will be sent by email to Company at <a href="mailto:legal@cloudbolt.io">legal@cloudbolt.io</a> and for Reseller, to the email indicated in the signature block herein or on the Order Form, as may be updated from time to time upon notification by one party to the other party in accordance with this Section. Any such notice will be considered to have been given at the time stamped by recipient's email application (or, if not available, the time stamp of transmission by the sender's email application).

**16.13.** Language and Headings. This Agreement is executed in the English language and interpretation or construction of this Agreement must be based solely on the English language. All headings are for reference purposes only and must not affect the interpretation of this Agreement.

**16.14.** Counterparts. This Agreement may be executed in multiple counterparts, any of which will be deemed an original, but all of which will constitute one and the same instrument.



# <u>Exhibit A</u>

# PRODUCTS

Hybrid Cloud Management (HCM) CloudBolt Platform OneFuse Maintenance and Support for HCM and OneFuse Subscription Service Support for CloudBolt Platform Professional Services